

Company Profile

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Al Manara Dental
مركز المنارة للأسنان

About Us

Al-Manara Distribution Center, a private owned company, has been established the year 1992, in Ramallah – Palestine. The owner, Mr. Khalil Shatara, started his company as a door to door salesman, buying products from dental distributors and selling to dentists through building a very successful business relationship with every dentist he met, due to his credibility, honesty, and commitment.

Along the road, he proceeded to owning a small warehouse, and started attending dental conferences held worldwide, in order to obtain distribution rights from large dental companies to the Palestinian market.



The company now has a base office in downtown Ramallah, and three large warehouses distributed throughout the city. The company that started from one person, Mr. Shatara now has staff of Salesmen, Pharmacists, accounting and marketing employees, each to his/ her department.





Our Values

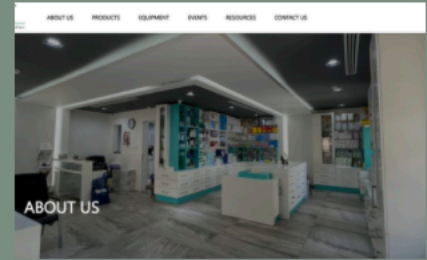
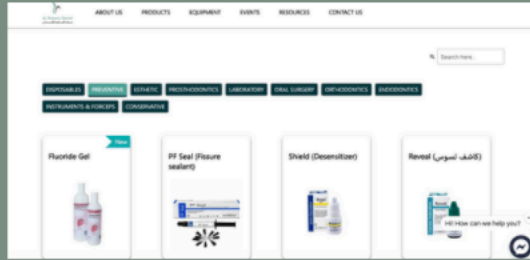
Aim

Our aim is to always provide high quality services that exceed the expectations of our esteemed customers

Mission

Our mission is to establish lasting relationships with our customers by exceeding their expectations and gaining their trust through providing high quality products and exceptional performance by every member of our team.





Our Goals

- *Al Manara goals are to keep up with all new developments and expand every year in supplying new high-quality products and techniques, based on the market requirements.*



Our Journey

1992

The idea was born

1993

Growth: Local distributor for different agencies

2000

*Opening and registering
Sole distributing agent for major
worldwide dental companies*

2007

*Qualitative leap due to increase in dentists,
dental clinics, supplying high quality products
and attending dental exhibitions worldwide.*

2008

Increase in workforce and area coverage

2016

- *Expanded headquarters, and warehouses.*
- *Acquired new and exclusive agencies*



Our Products



All you need for your dental clinic is available at Al Manara, starting from dental accessories to dental units. We tend to provide variety of products each to the customer's choice at the highest quality

Get Connected

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